

AGENDA ITEM 2 B
Action Item

MEMORANDUM

DATE: April 5, 2018
TO: El Dorado County Transit Authority
FROM: Julie Petersen, Finance Manager
SUBJECT: Motor Coach Industries and INIT Purchase Orders

REQUESTED ACTION:
BY MOTION,

- 1. Approve Purchase Order No. 23279 issued to Motor Coach Industries, Inc. in the amount of \$2,820,098.95**
- 2. Approve Purchase Order No. 23283 issued to INIT Innovations in Transportation, Inc. in the amount of \$33,180.00**
- 3. Authorize the Executive Director to execute all documents relating to the project up to the approved budget as presented in project 17-02 (2)**

BACKGROUND

On June 6, 2016 the El Dorado County Transit Authority (El Dorado Transit) Board adopted the Capital Improvement Plan for Fiscal Year 2016/17 (CIP). Included in the CIP is project 17-02 Vehicle Replacement 5-Year Plan – Commuter, which is to replace five (5) 40' Bluebird buses.

The buses to be replaced are 2006 models and are no longer supported by the manufacturer. Parts are difficult to source driving repair costs higher than expected. The intent is to replace these buses with the Motor Coach Industries (MCI) commuter coaches.

Item 2A of this agenda outlines staff recommended funding strategy for procurement.

The Executive Director certifies that these purchases are processed within approved Purchasing Procedures. All purchase orders are in-line with the adopted Preliminary Capital Budget for Fiscal Year (FY) 2018/19.

DISCUSSION

El Dorado Transit is participating in a joint-procurement contract with the City of Fairfield and the Yolo County Transportation District. This agreement was approved by El Dorado Transit Board on November 7, 2017.

The execution of this contract initiated the build for the all five (5) vehicles contracted to El Dorado Transit.

Delivery is anticipated in June 2018.

Once coaches are accepted by El Dorado Transit prewiring for the installation of the Connect Card fare collection systems will be completed at our location.

Staff is requesting the approval of purchase order 23279 issued to Motor Coach Industries, Inc. in the amount of \$2,820,098.95 and purchase order No. 23283 issued to INIT Innovations in Transportation, Inc. in the amount of \$33,180.00.

EL DORADO COUNTY TRANSIT AUTHORITY

**6565 COMMERCE WAY
DIAMOND SPRINGS, CA 95619-9454
(530) 642-5383**

PURCHASE ORDER NO. 23279

THIS NUMBER MUST APPEAR ON ALL INVOICES,
PACKING LISTS, PACKAGES, AND BILLS OF LADING.

DATE: 04/05/2018

ACCOUNT: 9700.00 CLASS: 125

TO: Motor Coach Industries, Inc.
200 East Oakton Street
Des Plaines, IL, 60018

SHIP & INVOICE TO:
**EL DORADO COUNTY TRANSIT AUTHORITY
6565 COMMERCE WAY
DIAMOND SPRINGS, CA 95619-9454**

Contact: Bruce Wiebe

Vendor Phone No: 847-285-2354

Fax No:

PROMISED DELIVERY DATE		TERMS: Net 30 Days		
		F.O.B. DESTINATION		
QTY	UNIT	DESCRIPTION	UNIT PRICE	EXTENDED TOTAL
5	ea	Model D4500 Commuter Style D Coach w/ Parker Multiplex w/Atro Style rubber flooring TFCR 2702 Cyber	\$492,640.00	\$2,463,200.00
5	ea	Passenger Wi-Fi system options/customer provided equipment	\$500.00	\$2,500.00
5	ea	Fuel Tank - Aluminum	Base Price	Base Price
5	ea	Front Apex Mount (3 bike track)	\$500.00	\$2,500.00
5	ea	Electronic Fare Boxes and/or Prewire (Prewire Diamond)	\$875.00	\$4,375.00
5	ea	ITS prewire option - Connect Card electronic fare card	\$400.00	\$2,000.00
5	ea	Destination Sign option - Rear route sign box / Hanover	\$750.00	\$3,750.00
5	ea	Interior Lighting - LED	Base Price	Base Price
5	ea	Transit agency paint scheme - Delete exterior lettering	\$2,205.00	\$11,025.00
5	ea	Wheel Chair Lift - Braun	Base Price	Base Price
5	ea	Power assist sliding door	\$1,710.00	\$8,550.00
5	ea	Mirror Options - Heated	\$100.00	\$500.00
5	ea	Tire & Wheel - 315 80 RL Firestone (8 each installed)	Base Price	Base Price
5	ea	Matching Spare Tire	Base Price	Base Price
5	ea	Engine - Cummins ISX 425 HP Engine / Urban Bus Carb Cert	Base Price	Base Price
5	ea	Transmission - Allison B 500	Base Price	Base Price
5	ea	Alternator - Two Denso 140 amp each	Base Price	Base Price
5	ea	Starter Motor - Mitsubishi	Base Price	Base Price
5	ea	Air Compressor - Wabco	Base Price	Base Price
5	ea	Interior stanchions & grab rails options - yellow powder coated	\$1,500.00	\$7,500.00
5	ea	Adjustable top governor speed / 70 MPH	Base Price	Base Price
I hereby certify that this purchase order is in accordance with procedures in the purchase manual governing of such items for El Dorado County Transit Authority.			SUBTOTAL	Continued
			SHIPPING	
			SALES TAX	
			TOTAL	Continued
PURCHASING AGENT				

PLEASE NOTE CONDITIONS ON REVERSE SIDE

"This Purchase Order expressly limits acceptance to the terms and conditions stated herein, set forth on the reverse side and any supplementary or additional terms and conditions annexed hereto or incorporated herein by reference. Any additional or different terms and conditions proposed by seller are objected to and hereby rejected."

Circle Distributing: Vendor - Accounting - Requestor - Purchasing

EL DORADO COUNTY TRANSIT AUTHORITY
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(530) 642-5383

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ACCOUNT: 9700.00 CLASS: 125

TO: Motor Coach Industries, Inc.
 200 East Oakton Street
 Des Plaines, IL, 60018

SHIP & INVOICE TO:
EL DORADO COUNTY TRANSIT AUTHORITY
6565 COMMERCE WAY
DIAMOND SPRINGS, CA 95619-9454

Contact: Bruce Wiebe

Vendor Phone No: 847-285-2354

Fax No:

PROMISED DELIVERY DATE		TERMS: Net 30 Days		
		F.O.B. DESTINATION		
QTY	UNIT	DESCRIPTION	UNIT PRICE	EXTENDED TOTAL
5	ea	Leading edge step tread to be latest welded step edge w/yellow nosing match	\$40.00	\$200.00
5	ea	Axle Ratio - 4.10:1	N/C	N/C
5	ea	First Aid Kit - 10 unit	Base Price	Base Price
5	ea	Yellow Standee Line	N/C	N/C
5	ea	Wheelchair secure - Q Straint	Base Price	Base Price
5	ea	Brake - Disc Brakes	Base Price	Base Price
5	ea	Gladhands connectors for air system during towing	\$475.00	\$2,375.00
5	ea	Silent Alarm System - Hanover	N/C	N/C
5	ea	HVAC options - Brushless aux fans	\$400.00	\$2,000.00
5	ea	AC Compressor - Bitzer	Base Price	Base Price
5	ea	Extended Engine Warranty	Base Price	Base Price
5	ea	Extended exhaust after treatment warranty option	\$2,200.00	\$11,000.00
5	ea	Extended Transmission Warranty	Base Price	Base Price
5	ea	Extended HVAC warranty options	\$1,200.00	\$6,000.00
5	ea	Automatic Tranction Control/Electronic Stability Control	Base Price	Base Price
5	ea	Rear Raise with Switch on Driver's Panel	Base Price	Base Price
5	ea	Rear Air Valve Drain with Switch on Driver's Panel	Base Price	Base Price
5	ea	Drivers Seat - Recaro AM80	Base Price	Base Price
5	ea	Public Address System - REI	Base Price	Base Price
5	ea	Passenger seat make & model option - Kiel 2050	\$3,700.00	\$18,500.00
5	ea	Battery - 2 8D's	N/C	N/C
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			SHIPPING	
			SALES TAX	
			TOTAL	Continued

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DATE: 04/05/2018

ACCOUNT: 9700.00 CLASS: 125

TO: Motor Coach Industries, Inc.
 200 East Oakton Street
 Des Plaines, IL, 60018

SHIP & INVOICE TO:
EL DORADO COUNTY TRANSIT AUTHORITY
6565 COMMERCE WAY
DIAMOND SPRINGS, CA 95619-9454

Contact: Bruce Wiebe

Vendor Phone No: 847-285-2354

Fax No:

PROMISED DELIVERY DATE		TERMS: Net 30 Days		
		F.O.B. DESTINATION		
QTY	UNIT	DESCRIPTION	UNIT PRICE	EXTENDED TOTAL
5	ea	Video surveillance option - Apollo HD	\$8,100.00	\$40,500.00
5	ea	Radio prewire - power for radio, roof mounted antenna	\$250.00	\$1,250.00
5	ea	Laminated Dual Pane Safety Glass Side Windows	Base Price	Base Price
5	ea	Seat Alarm	\$95.00	\$475.00
5	ea	Fabric - Heavy Black Cloth (Drivers Seat)	N/C	N/C
5	ea	Defender Fabric Guard	N/C	N/C
5	ea	Seat Fabric - BDJ314	N/C	N/C
5	ea	Headrests	N/C	N/C
5	ea	Footrests - Auto Retract / QTY 44	\$1,320.00	\$6,600.00
5	ea	Seatbelts	Base Price	Base Price
5	ea	Air Dryer - Bendix AD-IP air dryer	\$120.00	\$600.00
5	ea	Houston Auxilliary Air Vent at end of Parcel Rack for Driver	N/C	N/C
5	ea	Windshield Fans - One per windshield	\$450.00	\$2,250.00
5	ea	Exterior Door Locks, Fuel Door Locks (Keyed Alike)	-\$300.00	-\$1,500.00
5	ea	Rear Throttle Control in Run Box	N/C	N/C
5	ea	Emergency Silent Switch / Hanover	N/C	N/C
5	ea	Collision Avoidance System - Mobile Eye + System	\$8,540.00	\$42,700.00
5	ea	Slide Out Trays in Locked Parcel racks (2)	\$460.00	\$2,300.00
5	ea	Tire Tax	\$15.75	\$78.75
I hereby certify that this purchase order is in accordance with procedures in the purchase manual governing of such items for El Dorado County Transit Authority.			SUBTOTAL	\$2,641,228.75
			SHIPPING	
			SALES TAX	\$178,870.20
			TOTAL	\$2,820,098.95

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EL DORADO COUNTY TRANSIT AUTHORITY
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(530) 642-5383

PURCHASE ORDER NO. 23283

THIS NUMBER MUST APPEAR ON ALL INVOICES,
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DATE: 04/05/2018

ACCOUNT: 9700.00 CLASS: 125

TO: INIT Innovations in Transportation, Inc.
 424 Network Station
 Chesapeake, VA 23320

SHIP & INVOICE TO:
EL DORADO COUNTY TRANSIT AUTHORITY
6565 COMMERCE WAY
DIAMOND SPRINGS, CA 95619-9454

Contact: Ryan Mackem

Vendor Phone No: (757) 413-9100 ext. 343

Fax No:

PROMISED DELIVERY DATE		TERMS: Net 30 Days		
		F.O.B. DESTINATION		
QTY	UNIT	DESCRIPTION	UNIT PRICE	EXTENDED TOTAL
		Prewire Hardware for Connect Card System		
		E-Fare Hardware		
5	ea	PCH000000955/001 - Antenna tri-band Mobile Mark	\$213.00	\$1,065.00
5	ea	CON000003185/008 - Wago Fuse block combined with power distribution terminals	\$98.00	\$490.00
		Cabling		
5	ea	CAB000003314/001/0800 - Cable Power PROXmobil2 LiHH 5x0.5	\$55.00	\$275.00
5	ea	CAB000003315/001/0800 - Cable Ethernet PROXmobil2 with DSUB	\$165.00	\$825.00
5	ea	CAB000003138/102/0400 - Cable Antenna GPSgo2	\$75.00	\$375.00
5	ea	CAB000003137/100/0400 - Cable Antenna WLAN	\$90.00	\$450.00
5	ea	CAB000003070/088/0100 - Cable power/crit COPILOTpc	\$70.00	\$350.00
5	ea	CAB000003071/001/0600 - Cable extension TOUCHit	\$150.00	\$750.00
5	ea	CAB000003064/014/0050 - GPSgo2 RS232 cable	\$85.00	\$425.00
5	ea	CAB000000526/003/0200 - Single Wire Ignition	\$5.00	\$25.00
5	ea	CAB000000531/005/0200 - Single Wire PWR_GND1	\$5.00	\$25.00
5	ea	CAB000000530/004/0200 - single wire PWR_+24V1	\$5.00	\$25.00
5	ea	CAB000000530/005/0200 - Single Wire PWR_+12V1(12V vehicles only)	\$5.00	\$25.00
5	ea	CAB000000524/003/0200 - Signal Wire ODO	\$5.00	\$25.00
5	ea	CAB000000524/004/0200 - Signal Wire REVGR	\$5.00	\$25.00
5	ea	CAB000000524/007/0200 - Signal Wire DOOR	\$5.00	\$25.00
		Service		
1		Installation & Commissioning Services for 5 Prewire Vehicles (max. 8 days onsite)	\$28,000.00	\$28,000.00
I hereby certify that this purchase order is in accordance with procedures in the purchase manual governing of such items for El Dorado County Transit Authority.			SUBTOTAL	\$33,180.00
			SHIPPING	
			SALES TAX	
			TOTAL	\$33,180.00
PURCHASING AGENT				

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